

## The 3<sup>rd</sup> Annual Powering Africa Mozambique Meeting 8-9 May 2014 Girassol Indy Congress Hotel & Spa, Maputo

Day One: Thursday 8 May 2014

00,00 00,00	Degistration and Coffee
08:00-09:00	Registration and Coffee Conference Foyer
09:00-09:10	EnergyNet Welcome Address: <b>Shiddika Mohamed,</b> Programme Director, EnergyNet  Embondeiro Room
09:10-09:50	Keynote Address Followed by Question and Answer Session:
	Investment Opportunities In Mozambique's Energy Sector
	Speaker: Honourable Salvador Namburete, Minister of Energy, Republic of Mozambique
	Embondeiro Room
09:50-10:20	Keynote Address
03.00 10.20	Speaker: Augusto de Sousa Fernando, Chairman, Electricidade de Moçambique (EDM)
	Embondeiro Room
10:20 -11:00	Coffee and Networking  Conference Foyer
11:00-12:00	Roundtable 1: The Role of Government in Funding and Activating Power Projects
	Embondeiro Room
	<ul> <li>Mozambique has experienced growth rates of 7% in recent years, combine that with political stability and recently discovered vast gas and coal resources Mozambique is set to become a leading player in the power sector. What is the outlook for macroeconomic strategy and public finances?</li> <li>Is more distribution of projects in the private sector needed? What measures are the government taking to attract private and foreign investments?</li> <li>Are there enough funding options available for the private sector?</li> <li>Currently how much of an issue is the lack of government guarantees for private projects? What is being done to overcome this?</li> <li>Off-taker agreements has proved to be a major obstacle with investments. What solutions are being considered?</li> <li>Is the power market in Mozambique transparent enough?</li> <li>How much is inadequate policy and regulation a hindrance to Mozambique exploiting its huge energy potential?</li> <li>How will the elections change the investment landscape?</li> </ul> Moderator: Brigette Baillie, Partner, Webber Wentzel Participants: Chris Ehlers, Business Director, ACWA Power Enrique Manzanares, Trade Commissioner, Embassy of Spain Laura Nhancale, Director of Studies and Planning, Ministry of Energy, Republic of
	Mozambique  Gary Rademeyer, Director, Norton Rose Fulbright  Austine Sequeira, Managing Director, Overseas Infratech Corp FZE



12:00-13:00	Roundtable 2: Industrialising Gas, Coal and Comestic Demands	Oil Reserves to Meet International and Embondeiro Room
Session Sponsored by OIA	become a major exporter, and beat cor 15 year development plan?  What level of financing is required to ur  Where are the main obstacles, and who	eserve in the world but needs to move fast to impetition What is the Government's 5, 10 and inlock the potential? Where will it come from? at is being done to overcome them? be available for the generation of electricity in
	Moderator: Brigette Baillie, Partner, Webber V Participants: Felizbela Cunhete, Director of Fu Mozambique David Eshmade, Country Manager, Ncondezi Paulino Gregório, Executive Director and Boa Hidrocarbonetos EP (ENH) James Hughes, Country Manager, Fluor Estevão Pale, Chief Executive Officer and Exe Hidrocarbonetos, SA (CMH) Carlos Yum, Business Development Manager,	cutive Director, Companhia Moçambicana de
13:00-14:20	Lunch and Networking	Forno Do Indy Restaurant
14:20-15:35	Workshop A: The Renewable Energy Generation Map  Embondeiro Room  Around 90% of Mozambique's energy comes from hydropower, why is hydro power the future?  How do various forms of renewable energy compare in terms of return?  What are the key investment opportunities to look out for?	Workshop B: Capacity-Building Projects in the Energy and Power Sector to Meet Increase in Demand  • Where are the biggest developments in transport, energy and power infrastructure projects?  • The private sector is currently supporting 65.6% of all infrastructure projects in Mozambique, how much is this figure expected to grow in the next couple of years?  • What are the latest updates with LNG infrastructure regulation?
	Moderator: Francis Jackson, Head of Development: Africa, Windlab Participants: Filipe Figueiredo, Development Manager, 4GREEN Africa Isaque Chande, Commissioner, National Electricity Council (CNELEC) Miquelina Menezes, Chief Executive Officer, FUNAE Antonio Osvaldo Saide, Director, New and Renewable Energy, Ministry of Energy, Republic of Mozambique	Moderator: Austine Sequeira, Managing Director, Overseas Infratech Corp FZE Participants: David Bleasdale, Executive Director, CITAC, Africa Martin Kalter, Vice President, Sales, Sub Sahara Africa, MAN Diesel & Turbo Sven Kluge, Director Sales and Marketing, Africa Europe & Middle East, Caterpillar Gilberto Rodrigues, Chief Executive Officer, Mota-Engil Africa Manuel Ruas, Project Manager, Nacala Development Corridor, Spatial Development Programme, Ministry of Transport and Communications, Republic of Mozambique
15:35-16:00	Coffee and Networking	Conference Foyer



16:00-17:15	Workshop C: The Big Issue: Grid	Workshop D: Solving the Off-Taker Issue		
	Connection and Transmission	Harbita David		
	Embondeiro Room	Umbila Room		
	The lack of grid connection and	Is the public utility sufficient? Can it		
	transmission is one of the most	ever be?		
	pressing challenges for Mozambique. What developments are expected in the next 5 years?  Who will pay for the development? How much of the capital is expected to come from private investors?  What investment structures are available?  What are the main challenges and concerns for private investors looking to invest?  What plans are underway for regional integration? Are they feasible?  Moderator: Peter den Boogert, General Manager, Altaaqa Global and Cat Rental Power Participants: Adriano Jonas, Executive Board Member, Electricidade de Moçambique (EDM) Theodorah Khoza, Adviser to Full-time Regulator, National Energy Regulator of	What is pushing private off-takers away?		
		<ul> <li>Clearing the gateway for exporting energy, what is being planned?</li> </ul>		
		<ul> <li>What improvements can be made to current PPA'S to develop the off-taker market?</li> <li>Does current legislation allow to sell off to private off-takers?</li> <li>Is legislation friendly enough? What more needs to be done?</li> <li>What other alternatives need to be considered?</li> <li>How is the off-taker issue related to the viability of project finance.</li> <li>Moderator: Jonathan Hoffman, Senior Business Development Manager, Globeleq Participants: Mukund Dhar, Partner, White &amp; Case</li> <li>Keith Martin, Advisor, Initiative for Risk Mitigation in Africa, African Development Bank</li> <li>Maduna Ngobeni, Project Officer: IPP</li> </ul>		
				South Africa (NERSA)
			Knox Msebenzi. Executive Director, Power	Africa
			Institute for East & Southern Africa	<b>Willem Theron,</b> General Manager, Southern African Energy Unit, Eskom
47,45 47,00	EnergyNot Closing Remarks: Chiddiles Makes	and Programma Director Energy Not		
17:15-17:20	EnergyNet Closing Remarks: Shiddika Mohan	ned, Programme Director, EnergyNet  Embondeiro Room		
17:30	Cocktail Reception: Hosted by Sasol			
	Venue: The Polana Serena Hotel at The Pool	l Side		



Day Two: Friday 9 May 2014

08:00-09:00	Registration and Coffee	Conference Foyer
09:00-09:10	EnergyNet Welcome Address: Shiddika Mohar	
09:10-10:30  Session sponsored by Eaglestone	Roundtable 3: New Generation Projects and F     What is in the pipeline and where is the     Overview of government's privatisation     Identifying profitable IPPs and PPPs.     Analysing the risk of execution for the re     How to screen and select bankable IPP     How well equipped are regional/local bases.	Funding Options  Embondeiro Room  funding expected to come from? program 2014 to 2020 in the power sector.  eccent projects announced. projects and contracts? anks to fill the funding gap? prward? What market share are they expected  ives need to be put in place?  or, Overseas Private Investment Corporation aglestone ce, South Africa South Africa, Standard Bank
10.00 11.00	Tiago Valença Pinto, Member of the Board of I Colin Waugh, Partner, SCP Africa LDA, Mozan	
10:30 -11:00	Coffee and Networking	Conference Foyer
11:00-12:15	Workshop E: <b>The Portuguese Connection:</b> Portugal, Brazil and Angola Embondeiro Room	Workshop F: The Growth of International Investments in to Mozambique  Umbila Room
	<ul> <li>Portugal, Brazil and Mozambique how well is the partnership working?</li> <li>What lessons can be learnt from Angola? What is the connection going forward?</li> </ul>	<ul> <li>South Africa, USA, Japan, China and India all are coming forward as major investors in to Mozambique. What are the investment plans over the next few years?</li> <li>Which country will offer the most to Mozambique?</li> <li>Which countries will become the biggest investors?</li> </ul>
	Moderator: Paula Duarte Rocha, Partner, Mozambique Legal Circle Participants: Roberto Vidal Ferreira, Business Developer Manager, Mota-Engil Africa Eduardo Goulão Ferreira, Business Line Manager for Inspection Activities, ISQ International Maxcêncio Tamele, Deputy Operations Manager, Hidroelectrica de Cahora Bassa (HCB)	Moderator: Charles Moré, Asia Editor, Africa- Asia Confidential Participants: Dirk von Felbert, Assistant General Manager, Sumitomo Mitsui Banking Corporation Manoj Gupta, Chief Executive Officer, MG Consultoria.Lda Senior representative, China-Africa Development Fund



12:30-13:30	Roundtable 4: Socially Responsible and Economically Sustainable Investing
	Embondeiro Room
	<ul> <li>Is enough being done to optimise the balance between economic growth and sustainable development?</li> </ul>
	<ul> <li>What are the public and private sector doing to invest towards rural electrification?</li> </ul>
	<ul> <li>Mozambique is set to become a huge exporter of gas but how much is going to be kept for domestic use –does there need to be a Domestic Supply Obligation in place?</li> </ul>
	<ul> <li>Economically, socially and environmentally sustainable power and infrastructure investments: how can they actually enhance investor profits and reduce risk?</li> </ul>
	Are foreign companies doing enough to work with local partners?
	Which foreign countries investing in to Mozambique are giving back the most?
	Does the government need to put in place a framework?
	Moderator: Francis Madyegasva, Utilities Manager, Schneider Electric
	Participants: Emmy Bosten, Managing Director, EnergyWorks Lda
	Sean Friend, Portfolio Manager: IDEAS Managed Fund, Old Mutual Investment Group
	Kribs Govender, General Manager: Low Carbon Electricity, Sasol New Energy Holdings
	Peter Carl Venn, Managing Director, Windlab Africa
	Arjan Visser, Director Electricity4all and Strategy Energy Consultant
13:30-13:35	EnergyNet Closing Remarks: Shiddika Mohamed, Director of Programme, EnergyNet
	Embondeiro Room
13:35	Lunch and Networking
	Forno Do Indy Restaurant